SESSION 1997

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SENATE BILL 577

Short Title: Insurance Premium Financing.

(Public)

Sponsors: Senator Reeves.

Referred to: Commerce.

April 1, 1997

A BILL TO BE ENTITLED 1 2 AN ACT TO AMEND THE LAW GOVERNING INSURANCE PREMIUM 3 FINANCING.

4 The General Assembly of North Carolina enacts:

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Section 1. G.S. 58-35-30(a) reads as rewritten:

The licensee shall keep and use in his business such-any books, accounts, and 6 "(a) 7 records as-that will enable the Commissioner to determine whether such-the licensee is 8 complying with the provisions of this Article and with the rules and regulations lawfully made by the Commissioner hereunder. Every licensee shall preserve such books, 9 accounts, and records, including cards used in a card system, if any, for at least three 10 years after making the final entry in respect to any insurance premium finance agreement 11 recorded therein; provided, however, the preservation of photographic reproductions 12 thereof or records in photographic-photographic, imaging, microfilm, or microfiche form 13 shall constitute compliance with this requirement.-requirement by any licensee. The 14 15 Commissioner may require of licensees under oath and in the form prescribed by him regular or special reports as he may deem necessary to the proper supervision of licensees 16 under this Article." 17 18

Section 2. G.S. 58-35-50 reads as rewritten:

19 "§ 58-35-50. Form, contents and execution of insurance premium finance 20 agreements.

1	(a)			ce premium finance agreement shall be in writing, dated, signed by
2			-	printed portion thereof shall be in at least eight point type. in type that
3	-			ned by rule. It shall contain the entire agreement of the parties with
4	-		nsuran	ce contract, the premiums for which are advanced or to be advanced
5	under it,	and:		
6		(1)	At	
7				REEMENT' or similar wording in at least 10 point bold type; and
8				insurance premium finance company license number shall also
9				ear, and:
10		(2)	A no	otice in at least eight point bold type, reading as follows: 'NOTICE':
11			a.	Do not sign this agreement before you read it.
12			b.	You are entitled to a copy of this agreement.
13			c.	Under the law, you have the right to pay off in advance the full
14				amount due and under certain conditions to obtain a partial
15				refund of the service charge.
16	(b)	An ii	nsuran	ce premium finance agreement shall:
17		(1)	Con	tain the <u>following:</u>
18			<u>a.</u>	The name and place of business of the insurance agent or broker
19				negotiating the related insurance contract, contract;
20			<u>b.</u>	The the-name of the insured and either the residence or-residence,
21				the place of business-business, or any other mailing address of the
22				insured as specified by him, the insured;
23			<u>c.</u>	The the name and place of business of the insurance premium
24				finance company to which installments or other payments are to
25				be made, <u>made;</u>
26			<u>d.</u>	<u>A brief a description of the insurance contract, contract;</u>
27			<u>e.</u>	The the premiums for which are advanced or to be advanced
28				under the agreement, agreement; and
29			<u>f.</u>	The the amount of the premiums for such insurance contract; and
30		(2)	Set f	forth the following items: items where applicable:
31			a.	The total amount of the premiums;
32			b.	The amount of the down payment;
33			c.	The principal balance, which is the difference between items a
34				and b;
35			d.	The amount of the service charge;
36			e.	The balance, which is the sum of items c and d, payable by the
37				insured, meaning the sum of the amounts stated under items c.
38				and d. of this subdivision.
39			<u>f.</u>	the number of installments required, the amount of each
40				installment expressed in dollars and the due date or period
41				thereof.
42	(c)	The	items	set forth in subsection (d) of this section need not be stated in the
43	sequence			forth above, inapplicable items may be omitted; in which they appear

and additional items may be included to explain the computations made in determining 1 2 the amount to be paid by the insured.

3 No insurance premium finance agreement shall be signed by an insured when it (d)4 contains any blank space to be filled in after it has been signed; however, if the insurance 5 contract, the premiums for which are advanced or to be advanced under the agreement, 6 has not been issued at the time of its signature by the insured and it so provides, the name 7 of the authorized insurer by whom such insurance contract is issued and the policy 8 number and the due date of the first installment may be left blank and later inserted in the 9 original of the agreement after it has been signed by the insured."

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- Section 3. G.S. 58-35-55(d) reads as rewritten:

"(d) The provisions of subsection (c) of this section apply if the premiums under 11 12 only one insurance contract are advanced or are to be advanced under an insurance premium finance agreement; agreement. If if-premiums under more than one insurance 13 14 contract are advanced or are to be advanced under an insurance premium finance 15 agreement, the service charge shall be computed from the earlier of (i) the date that the premium is advanced in behalf of the insured, (ii) the inception date of such-the insurance 16 17 contracts, or from (iii) the due date of such premiums; however, not more than the premiums. 18 Only one minimum service charge shall apply to each insurance premium finance agreement." 19

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Section 4. G.S. 58-35-65 reads as rewritten:

21 "§ 58-35-65. Delivery of copy of insurance premium finance agreement to insured.

Before the due date of the first installment payable under an insurance premium 22 23 finance agreement, the insurance premium finance company holding the agreement or the 24 insurance agent shall deliver cause to be delivered to the insured, or mail to him the insured at his the insured's address as shown in the agreement, a copy of the agreement." 25

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Section 5. G.S. 58-35-80(b) reads as rewritten:

27 The amount of any such refund credit shall represent at least as great "(b) proportion of the service charge, if any, as the sum of the periodic balances after the 28 29 month in which prepayment is made bears to the sum of all periodic balances under the 30 schedule of installments in the agreement. Where the amount of the refund credit for anticipation of payment is less than one dollar (\$1.00), five dollars (\$5.00), no refund need 31 32 be made."

Section 6. G.S. 58-35-85 reads as rewritten:

34 "§ 58-35-85. Procedure for cancellation of insurance contract upon default; return 35 of unearned premiums; collection of cash surrender value.

36 When an insurance premium finance agreement contains a power of attorney or other authority enabling the insurance premium finance company to cancel any insurance 37 38 contract or contracts listed in the agreement, the insurance contract or contracts shall not 39 be cancelled unless the cancellation is effectuated in accordance with the following provisions: 40

Not less than 10 days' written notice be mailed is sent by personal 41 (1)42 delivery, first-class mail, electronic mail, or facsimile transmission to the last known address of the insured or insureds shown on the 43

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1		insurance premium finance agreement of the intent of the insurance
2		premium finance company to cancel his or their insurance contract or
3		contracts unless the defaulted installment payment is received. A notice
4		Notification thereof shall also be sent-provided to the insurance agent.
5	(2)	After expiration of the <u>10 day period</u> , the insurance premium finance
6		company shall send the insurer a request for cancellation specifying the
7		effective date of cancellation and shall mail a copy of the request for
8		cancellation to the insured at his last known address as shown on the
9		insurance premium finance agreement. agreement and to the agent.
10		Upon request of the insurance company, The the premium finance
11		company shall include furnish a copy of the power of attorney with the
12		request for cancellation if the insurer has not already received a copy of the
13		power of attorney with the application. attorney to the insurance company.
14	(3)	Upon receipt of a copy of the request for cancellation notice by the
15		insurer, the insurance contract shall be cancelled as of the date specified
16		in the cancellation notice with the same force and effect as if the
17		aforesaid request for cancellation had been submitted by the insured
18		himself, insured, without requiring the return of the insurance contract or
19		contracts.
20	(4)	All statutory, regulatory, and contractual restrictions providing that the
21		insured may not cancel his-the insurance contract unless he-the insured
22		first satisfies the restrictions by giving a prescribed notice to a
23		governmental agency, the insurance carrier, an individual, or a person
24		designated to receive the notice for said governmental agency, insurance
25		carrier, or individual shall apply where cancellation is effected under the
26		provisions of this section.
27	<u>(4a)</u>	If an insurer receives notification from an insurance agent or premium
28		finance company that the initial down payment for the premium being
29		financed has been dishonored by a financial institution or otherwise
30		unpaid, there is not a valid contract for insurance and the policy will be
31		voided.
32	(5)	Whenever an insurance contract is cancelled in accordance with this
33		section, the insurer shall promptly return whatever gross unearned
34		premiums are due under the contract contract, computed pro rata, to the
35		insurance premium finance company effecting the cancellation for the
36		benefit of the insured or insuredsinsureds, no later than 30 days after
37		the effective date of cancellation. Whenever the return premium is in
38		excess of the amount due the insurance premium finance company by
39		the insured under the agreement, the excess shall be remitted promptly
40		to the order of the insured, subject to the minimum service charge
41		provided for in this Article. In the event that a premium is subject to an
42		audit to determine the final premium amount, the gross unearned
43		premium shall be calculated upon the deposit premium and the insurer

1		shall return the gross unearned premium, computed on a pro rata basis,				
2		to the premium finance company no later than 30 days after the				
3		effective date of cancellation.				
4	(6)	The provisions of this section relating to request for cancellation by the				
5		insurance premium finance company of an insurance contract and the				
6		return by an insurer of unearned premiums to the insurance premium				
7		finance company, also apply to the surrender by the insurance premium				
8		finance company of an insurance contract providing life insurance and				
9		the payment by the insurer of the cash value of the contract to the				
10		insurance premium finance company, except that the insurer may				
11		require the surrender of the insurance contract.				
12	<u>(7)</u>	The insurer shall not deduct from any return premiums any amount				
13		owed to the insurer for any other indebtedness owed to the insurer by				
14		the insured.				
15	<u>(8)</u>	In the event that the crediting of return premiums to the account of the				
16		insured results in a surplus over the amount due from the insured, the				
17		premium finance company shall refund the excess to the insured as soon				
18		as possible, but in no event later than 30 days of receipt of the return				
19		premium, provided that no refund shall be required if it is in an amount				
20		less than five dollars (\$5.00).				
21	<u>(9)</u>	In the event that a balance due the premium finance company remains				
22		on the account after the cancellation of the agreement, the outstanding				
23		balance may earn interest at the rate stated in the agreement until paid in				
24		<u>full.</u> "				
25	Secti	on 7. G.S. 58-35-40 reads as rewritten:				
26	"§ 58-35-40.	Rebates and inducements prohibited; assignment of insurance				
27	prem	ium finance agreements.				
28	(a) No in	nsurance premium finance company, and no employee of such a company				
29	shall pay, allow	r, or offer to pay or allow in any manner whatsoever-to an insurance agent or				
30		f an insurance agent, or to any other person, or as an inducement to the				
31		nsurance policy with the insurance premium finance company or after any such				
32	policy has been	financed, and no insurance agent or other person shall accept from a				
33		ebate whatsoever, either from the service charge for financing specified in				
34		premium finance agreement or otherwise, or otherwise. No insurance				
35	-	ce company shall pay, allow, or offer to pay or allow to an insurance				
36	agent, and no insurance agent shall accept from a company, a rebate as an inducement to					
37	the financing of an insurance policy with the company. No insurance premium finance					
38	<u>company</u> shall give or offer to give to an insurance agent, and no insurance agent shall					
39	<u>accept from a company</u> any valuable consideration or inducement of any kind kind,					
40	directly or indirectly, other than an article of merchandise not exceeding one dollar					
41	(\$1.00) in value which shall have thereon the advertisement of the insurance premium					
42	· · · · · · · · · · · · · · · · · · ·	hy; but an <u>company</u>. An insurance premium finance company may				
43		nerwise acquire an insurance premium finance agreement provided that it				
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conforms to this Article in all respects, from another insurance premium finance company with recourse against the insurance premium finance company on such terms and conditions as may be mutually agreed upon <u>by the parties, if the agreement complies with</u> the requirements of this Article. and such terms-Terms and conditions <u>of any agreement</u> shall be subject to the approval of the Commissioner. (b) No filing of the assignment or notice thereof to the insured shall be necessary to the validity of the written assignment of an insurance premium finance agreement as

against creditors or subsequent purchases, pledges, or encumbrancers of the assignor.
(c) As used in this section, the term 'insurance premium finance company' includes
employees of the company and the term 'insurance agent' includes employees of the
insurance agent. The word 'company' means an insurance premium finance company."

12 Section 8. This act becomes effective October 1, 1997, and applies to premium 13 finance agreements or contracts entered into on or after that date.

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